## Supplementary Table 1. Thermalized guideline for FGD and in-depth interview

## 1) Financial incentives

- a) What is the importance of antibiotic sales in comparison with other drugs for profit in your pharmacy?
- b) What factors affect the sales of antibiotics? Can we change these factors or not?
- c) Why are antibiotics still sold when there is no prescription?
- d) What is role of distributors /prescribers /patients?
- e) What type of patients demand antibiotic without prescription and is this common?
- f) If a customer requests antibiotics when not needed, would you sell or not?

## 2) Knowledge of government regulation

- a) What do you know about antibiotic resistance and the role of inappropriate antibiotic use? How did you acquire this knowledge?
- b) Are current government regulations sufficient to control inappropriate antibiotic use?
- c) Will Good Pharmacy Practices help to improve control of inappropriate antibiotic use?

## 3) Solutions

- a) What would happen if antibiotic sales decline due to compliance with current regulations on dispensing antibiotics?
- b) In your opinion, what do we need to do to improve the situation of antibiotic use and resistance in Vietnam?
- c) What are the roles and responsibilities of other stakeholders like industry and government?